

# Why advertise with Confidential Guides



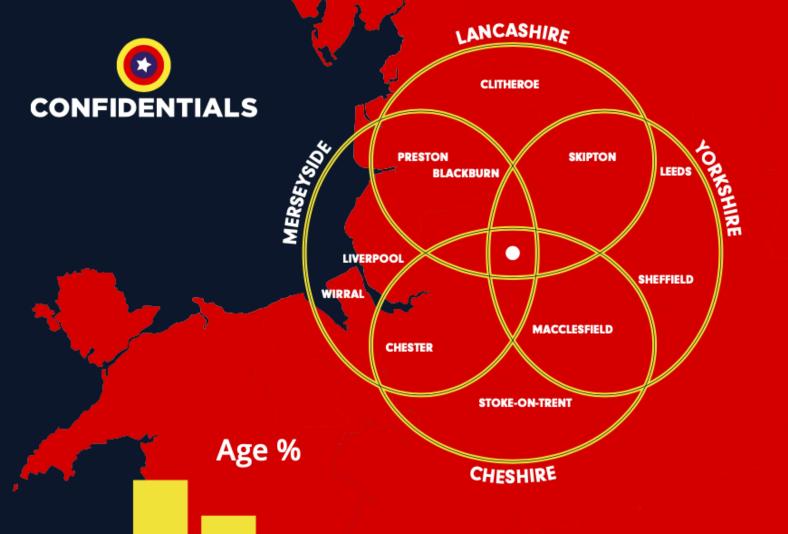
# OVER 21 YEARS OF QUALITY, AUTHORITY AND PRESTIGE

Confidentials, born in 2003, is an independent publisher operating in Manchester, Liverpool, Leeds and the Shires. We grew out of a passion for championing the food and drink scene in the North. Our content covers restaurants, bars, things to do, culture, lifestyle and news.

It reflects what we care about personally, as people living and working in the North, and it reflects what our readers care about - they're our number one priority and their loyalty means a lot to us.

Our aim is to give them content that informs, educates, entertains (and irritates). But most importantly, its content that they can trust.

Our newest platform, ConfidentialGuides.com, has enabled us to reach out to not only people living in the North but people visiting the North. It was launched in February 2021 and is the first searchable and trusted guide to enjoying the best of the region.



18-24

25-34

45-54

## Urban Intelligents.

AB, 18–30, educated, starting out in life, first careerists with good disposable income, living in city centre, full time professional, partner, no children.

# **Urban Colonists.**

AB, 25–44, professional, partnered. Younger, high-achieving professionals, enjoying a cosmopolitan lifestyle in a gentrified urban environment.

# Original Suburbs.

BC1, 35–54, affluent blue collar worker, practical and enterprising.

# Cultural Leaders.

AB, 35–54, stable and successful on their careers, substantial equity and high individual net worth.

# Our Readers...

Are foodies in the North West. They are looking for new experiences and top quality.











87,000 reach on social media

520,000 website visitors a year.

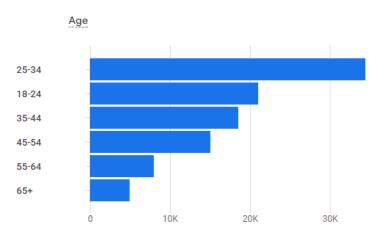
1.25 million page views a year.

8,000 email subscribers

• FEMALE • MALE 46.4%

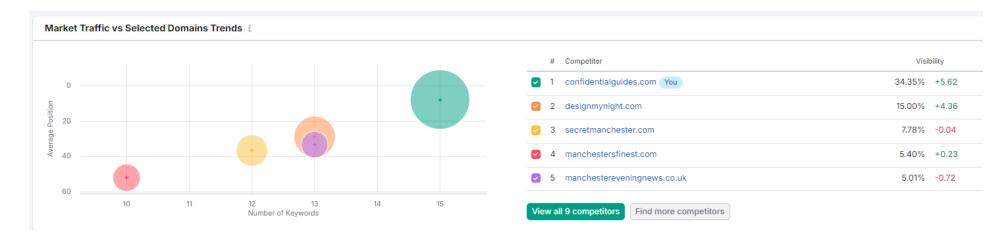
Gender

#### Interests INTERESTS USERS Travel/Travel Buffs 49K News & Politics/Avid News Readers... 46K Food & Dining/Cooking Enthusiasts/... 38K Sports & Fitness/Sports Fans/Socce... 37K Media & Entertainment/Movie Lovers 37K Shoppers/Shopping Enthusiasts 31K Media & Entertainment/TV Lovers 31K

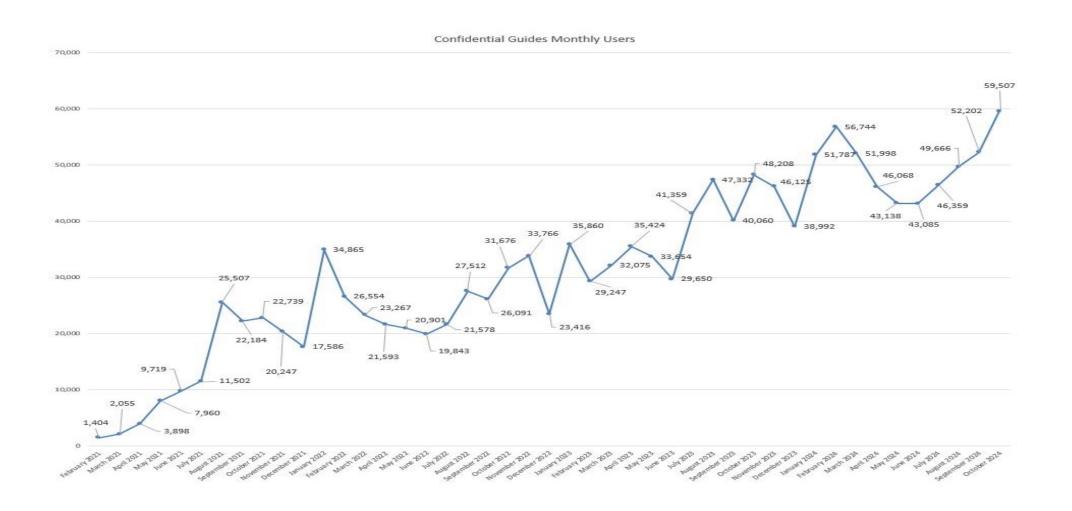


# Website Visitors & Market Traffic

Root domain ✓ Root domain ✓		,	Root domain 🗸	Root domain 🗸		
× onfidentials.com	× unlockman	nchester.com X	manchestersfinest.com	×   o ilovemanchester.com	× Compare	Clear
Visits	Unique Visitors	Purchase Conversion 🖵	Pages / Visit	Avg. Visit Duration	Bounce Rate	
65.4K ↑15.8%	43.2K ↑55.95%	0	2 14.15%	05:03 ↓35.94%	63.24% ↓18.01%	
104.7K ↑0.56%	60.8K ↑13.41%	0	1.5 ↓19.24%	08:47 <b>√7.71</b> %	74.88% <b>↑8.11%</b>	
926 ↑100%	868 ↑100%	0	4 ↑100%	00:03 ↑100%	n/a	
77.6K <b>↓11.85</b> %	60.3K <b>↓17</b> %	0	1.4 ↑4.68%	07:14 141.83%	69.76% ↓14.95%	
101.5K ↑69.55%	94.4K ↑63.46%	0	1.1 ↑2.22%	03:20 ↑244.83%	93.46% <b>1.2%</b>	
	Visits  65.4K ↑15.8%  104.7K ↑0.56%  926 ↑100%  77.6K ↓11.85%	Visits       Unique Visitors         65.4K ↑15.8%       43.2K ↑55.95%         104.7K ↑0.56%       60.8K ↑13.41%         926 ↑100%       868 ↑100%         77.6K ↓11.85%       60.3K ↓17%	X       Confidentials.com       X       ● unlockmanchester.com       X         Visits       Unique Visitors       Purchase Conversion □         65.4K ↑15.8%       43.2K ↑55.95%       ⊕         104.7K ↑0.56%       60.8K ↑13.41%       ⊕         926 ↑100%       868 ↑100%       ⊕         77.6K ↓11.85%       60.3K ↓17%       ⊕	X       ● confidentials.com       X       ● unlockmanchester.com       X       ● manchestersfinest.com         Visits       Unique Visitors       Purchase Conversion □       Pages / Visit         65.4K ↑15.8%       43.2K ↑55.95%       ⊕       2 ↑14.15%         104.7K ↑0.56%       60.8K ↑13.41%       ⊕       1.5 ↓19.24%         926 ↑100%       868 ↑100%       ⊕       4 ↑100%         77.6K ↓11.85%       60.3K ↓17%       ⊕       1.4 ↑4.68%	X       ● confidentials.com       X       ● unlockmanchester.com       X       ● manchestersfinest.com       X       ● ilovemanchester.com         Visits       Unique Visitors       Purchase Conversion □       Pages / Visit       Avg. Visit Duration         65.4K ↑15.8%       43.2K ↑55.95%       ⊕       2 ↑14.15%       05:03 ↓35.94%         104.7K ↑0.56%       60.8K ↑13.41%       ⊕       1.5 ↓19.24%       08:47 ↓7.71%         926 ↑100%       868 ↑100%       ⊕       4 ↑100%       00:03 ↑100%         77.6K ↓11.85%       60.3K ↓17%       ⊕       1.4 ↑4.68%       07:14 ↑41.83%	X         ● confidentials.com         X         ● unlockmanchester.com         X         ● manchestersfinest.com         X         ● ilovemanchester.com         X         Compare           Visits         Unique Visitors         Purchase Conversion □         Pages / Visit         Avg. Visit Duration         Bounce Rate           65.4K ↑15.8%         43.2K ↑55.95%         □         2 ↑14.15%         05:03 ↓35.94%         63.24% ↓18.01%           104.7K ↑0.56%         60.8K ↑13.41%         □         1.5 ↓19.24%         08:47 ↓7.71%         74.88% ↑8.11%           926 ↑100%         868 ↑100%         □         4 ↑100%         00:03 ↑100%         n/a           77.6K ↓11.85%         60.3K ↓17%         □         1.4 ↑4.68%         07:14 ↑41.83%         69.76% ↓14.95%



# Confidential Guides readership growth





# What is a premium entry on Confidential Guides

Confidential Guides features over 1,500 curated entries, showcasing the best that the North has to offer, from restaurants and hotels to shops and attractions.

A premium entry on Confidential Guides elevates your business to the top 20% of searches, significantly boosting page views and bookings. We achieve this by including your business in our high-traffic guide lists, such as 'The best restauarnts in Manchester,' which attracts visitors searching for these popular terms on Google.

Additionally, we drive traffic to your page through our partnerships with hotels and Manchester Central, bringing you visitors outside of the region who may not have heard of you before. Your business will be prioritised on our website, appearing in the top 20% of relevant searches. For example, guests who scan the QR code in their hotel room will see your business ahead of competitors.

To ensure potential customers are impressed when they visit your entry, we create a personalised entry that highlights everything your brand has to offer. We can include your images, videos, and buttons that link directly to your menus, offers, and events. You can find the full list of entry features on the next page.

## Premium entry key features

A premium entry on Confidential Guides gives your business a custom entry that features a 'book now' button, carousel of images and interactive buttons linking to your menus, offers, and events. Your business is highlighted in relevant guide lists and prioritised in search results, ensuring greater visibility to drive potential customers to your entry.

## **Example premium entries**

<u>The Malmaison Hotel Manchester</u> <u>Deansgate</u>

The AO Arena

Sicilian NQ

The Art School Liverpool

### Restaurant Entry Key Features

#### Book Now Button

Takes readers straight to your booking page without any risk of losing their attention along the way.

#### CTA Buttons

Our Call to Action buttons can link through to any online promotions for new menus, events, news and so on.

We use back links to boost your SEO rating and enhance your credibility with Google.

#### Video

A great way to showcase your key strengths. Stylish interiors, skilful chefs, great food, happy customers.

#### Image Carousel

Great images of your restaurant and dishes will do the heavy lifting to ensure diners click to book.



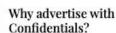




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We're a trusted brand because over 20 years we have proven ourselves to be honest, impartial and passionate about restaurants. That's why today we reach over 1.4 million people through our social media, email marketing and entertaining articles.

One good word from Confidentials results in many new bookings for your restaurant.

We enable restaurants to tell people about what's happening and what's changing. You can't sell if you don't tell; Confidentials can tell a lot of people about your brand quickly and efficiently.

#### Get in Touch

0161 832 2880 sales@confidentials.com confidentialguides.com



# Example guide lists

Our guide lists on Confidential Guides are the main driver of traffic to the website through people searching on google. Some of our list's rank in the top 5 on google and a large proportion of these on the first page of Google. We aim to include you in as many relevant lists as possible to increase visitors to your entry.

## Food, drink and lifestyle

The best places for breakfast in Manchester

The best restaurants in Cheshire

The best private dining rooms in Manchester & Liverpool

## <u>Hotels</u>

Hotels near the Co-op live Arena
Romantic hotels in Manchester for Valentines Day
Dog friendly hotels in Liverpool



The North West is home to an array of sturning private diring areas; from the bold and beautiful Geisha Room at <u>The by Manchester</u>, to the sleek and sophisticated Yauft at <u>Lucky</u> Let by Gordon Ramsay.

Maybe you're taking business and don't want anyone earwigging? Or you're planking a special birthday meal and want your own exclusive space to calebrase in? Or, you might just not want anyone in the background of your instagram plot? Whatever the reason, some occasions just call for a private dining room – all of these gargeous options will allow you and your guests to the instyle.

Think your business or a business you know deserves to be on Confidential Guides? Let us know on Twitter @CnfGuides





## Dog friendly hotels in Liverpool

5 months ago

Everpool was recently wood the 'Uit's best large city for a break' by the readers of Which magazine, beating London, Selfast and Manchester. And there's no need to miss out on its buzzing and Tively atmosphere if you've got a furry friend who wants to come along too.

Here are seven recommended dog friendly hotels in Liverpool ranging from chic boutique stays to brusted chains to long-term aparthotels.





# Hotel partnership breakdown

The Confidential Guides QR code is in over 40 hotels across the North.

This equates to over 6,000 bedrooms with guests looking for somewhere to eat, drink and visit.

The QR code links to the relevant home or concierge page on our website and as a premium client your entry will be in the top 20% of searches.



HOME > HOTELS > HYATT REGENCY HOTEL MANCHESTER

OXFORD ROAD

## **Hyatt Regency Hotel Manchester**

\*\*\*\*

HOTEL

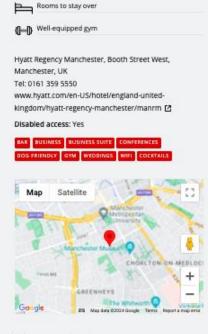
The Hyatt Regency hotel is one of the most highly rated hotels in Manchester, with incredible views of the city and University Green from the rooms on the higher floors. 212 rooms are decked out in a modern style, all with floor-to-ceiling windows and king beds.

You'll find everything you need here to make a stay comfortable, with dedicated workspaces and Nespresso machines in every room to get you ready for your workout in the hotel's own gym.

SEE THE ROOMS

Just south of Manchester city centre, the hotel is placed ideally for access to the University, but equally close to the city's theatres, galleries and museums – like the Whitworth Art Gallery.





#### Recommended





Premium entries include access to selected hotel & things to do entries through their 'recommended' sections



# Manchester Central partnership breakdown

Confidential Guides is the official food and drink partner of Manchester Central.

Our <u>food & drink</u>
<u>reccommendations page</u>
is Manchester Central's
5<sup>th</sup> most clicked on page
on their website, which
has over 500,000 visitors
every year.

We work closely with Manchester central creating new guides to help their visitors find the best the City has to offer and more importantly experience the City like a local.





Working with Confidential Guides we have curated a number of restaurant & bar selections to meet your needs.

Whether you're looking for a quick bite to eat or an unforgettable fine dining experience, there is something to suit every faste.



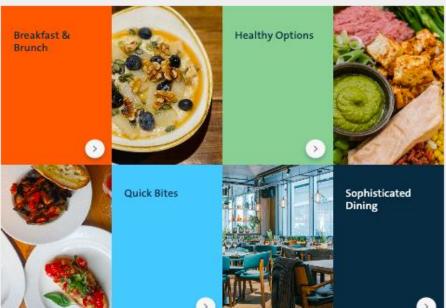


Our brand-new bar, restaurant, cafe, and social workspace is here!

Connected to Manchester Central, Junction will provide unrivalled experiences and environments that bring people together. Great ceffee for the morning commute, a place for lunch with friends or colleagues, or cocktails with small plates in the evening, Junction is designed to be a space for everyene, all day, every day.

Here's to making every moment at Junction memorable.





Access to relevant curated guides for visitors to Manchester Central



## Hotel concierge page

There will be an option for clients to be featured on our hotel partners concierge page.

When guests staying at our partnered hotels scan the QR code at reception to look for places to eat, drink and visit, it will take them to the hotel's personal recommendations on their concierge page.

### **Example concierge page**

Malmaison Manchester Deansgate concierge page

#### Meet the team









### Our recommended restaurants









### Our recommended bars











## Confidential Guides breakdown

## The benefits of a premium entry on Confidential Guides include:

**Prioritisation:** Our strategy involves prioritising your restaurant's visibility in the same way that Google works, firstly by including your business in curated guides such as "The Coolest Restaurants in Manchester." which are created to drive people searching for this on Google, to your entry on Confidential Guides and secondly to position you within the top 20% of search results on the Confidential Guides pages. We use google trends to ensure our clients visibility is optimised.

**Visibility:** There's an opportunity for you to be seen by visitors to the city. We can add you to the 'recommended' sections of other entries like local hotels and things to do in the area. We can also include you in the guides for Manchester Central if relevant to your brand.

**Book now button**: A premium entry will have a trackable "Book Now" button directly linking to your website or booking widget.

**Direct website links:** This is convenient for customers who want to quickly access information about the food and drink you have on offer, your rooms, offers and events. These buttons are all trackable so that you can see where your potential customers are looking.

**Social media links:** Premium entries include direct links to your social media accounts to increase your following and engagement through our website.

**Customised entry:** Clients have the option to customise their entry with their own images, videos, and additional text. This allows you to showcase your brand and offerings more effectively.



## Social Media bolt on package

#### **Bronze:**

Amplification: Weekly retweets and reshares across the relevant Confidentials social media platforms.

Competition: Option to run one competition per quarter on Instagram.

#### Silver:

Amplification: Weekly retweets and reshares across the Confidentials social media platforms.

Competition: Option to run one competition per quarter on Instagram.

Original post: One post per month broadcasted across our social media platforms, content to be provided by the client.

#### Gold:

Amplification: Weekly retweets and reshares across the Confidentials social media platforms.

Competition: Option to run one competition per quarter on Instagram.

Original post: One post per month broadcasted across our social media platforms, content to be provided by the client.

Original video: One video/reel per quarter broadcasted across our social media platforms, our team will get the content for this video.

Boosted posts on social media: We will boost your two original posts across our social media platforms.

Brand highlight on the relevant Instagram.

# What Our Clients Say



### Helen Hipkiss, X at Hyatt Regency Manchester

Working with Manchester Confidential has been an absolute pleasure. Their team is not only reliable and professional but also incredibly friendly and fun to collaborate with. They have consistently helped us create engaging content that perfectly captures our hotel's unique offerings and has significantly raised awareness of our outlets. Their platform has been a fantastic way to get our messages and stories out to a broader audience. I highly recommend Manchester Confidential for anyone looking to enhance their brand's visibility and reach.



## Niamh Richardson, Brand Communications Manager at Malmaison Hotels

I've thoroughly enjoyed working with the team at Manchester Confidentials. The experience has been seamless, with the team consistently proactive and quick to pitch innovative ideas. They've not only provided valuable insights throughout the entire campaign process but have also been incredibly responsive to our fast turnaround times and product launches. Their support has been instrumental in helping us reach a wider audience across Manchester and the north.



Our marketing clients include





























For more information and prices

Email: Sales@confidentials.com

Phone: 0161 832 2880

Or complete the online enquiry form